

Business Philosophy

As leader of the LaHaye Team, I am kept informed about all transactions to insure we are ready to best serve our clients. Our goal is to make each of our client's transactions as smooth and enjoyable as possible. We surround ourselves with tradesmen with high standards and expertise. Our lender and title company partners are industry leaders. We build our business on referrals we earn with a job well done!

We start by listening. Building our relationships with communication, we will keep you informed along the way, while handling the many details needed to ensure a smooth experience. We will also be proactive and creative in negotiating to meet your needs, while providing you a personal level of service you will remember long afterward.

With your complete satisfaction and personal interests in mind, we will serve you with unsurpassed integrity and professionalism.

Mary Anne LaHaye
The LaHaye Team

Empire Realty Associates
1261 Locust Street
Walnut Creek, CA 94596
Cell: 925.899.3900
MaryAnne@LaHayeTeam.com

Business Philosophy - Team

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~ The LaHaye Team

Professional History

Work History

Realtor® – Team Leader, LaHaye Team, Empire Realty Associates, Walnut Creek, CA. Specializing in residential real estate in 680/24 corridor; production in the top 5%.

Realtor®– Team Leader, LaHaye Team, Coldwell Banker, Walnut Creek, CA. Top 3% in production.

Director of Sales & Marketing – CookePharma Pharmaceuticals, Belmont, CA. Created and executed sales and marketing plan for Heart Bar launch with sales and marketing team and venture capitalists.

National Accounts Manager - Allergan Pharmaceutical, Irvine, CA. Created and developed the retail sales force; managed major retail accounts both branded and private label products, in eight western states and 15 retail broker partners, top 2% in sales volume.

Pharmacy Technician/OTC Buyer – Longs Drug Stores, Moraga, CA. Assisted pharmacist and responsible for buying and stocking of OTC shelves.

Community Involvement

Supporter of:

- Relay for Life, American Cancer Society, “#1 contributor group”
- American Heart Association
- Teen Esteem, teaching teens about choices
- “One Warm Coat”
- Monument Crisis Center – Facilitator and adult coordinator, collecting food for holiday meals with the De La Salle Varsity Football Team.

Education

University of Southern California, Los Angeles, CA. Business Management



Professional Associations

National Association of Realtors, California Association of Realtors, Contra Costa Association of Realtors, Women’s Council of Realtors, Contra Costa Realtors in Motion, Realtors Marketing Association, Empire Luxury Home Marketing Team.

Personal History

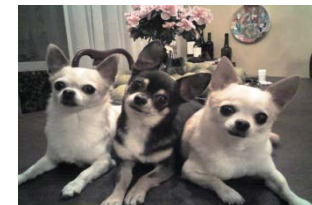
Mary Anne has lived her entire life in California. Having lived in both Southern and Northern California, she prefers Northern.

She has traveled to: Italy, Germany, Switzerland, Canada, Monaco, France and Mexico and 26 of the fine states of America. She hopes now that she and her husband are empty nesters that this list gets a chance to grow!

Married to Judson LaHaye, Mary Anne is the proud mother of two wonderful adult children; Christina (graduate of Pepperdine University) lives in Walnut Creek and Nicholas, a senior at De La Salle High School, is off to Chapman University.

Mary Anne, as the youngest of six children, loves to keep family traditions alive. Holidays are by far the favorite with games, food and laughter for all. Anyone who knows Mary Anne knows her passion is defined in one word "FAMILY". It is truly the light of her life.

Don't forget her four 4- legged kids; "Chips, Salsa, Patron and Miss Lucy", the first three are Chihuahuas and the last, a Yorkie (empty nest syndrome).



Mary Anne's Family



Mary Anne's Family



What Sets Mary Anne Apart?

Proven Statistics

The LaHaye Team continues to finish in the top 5% of Empire's Associates and the top the 3% of the Walnut Creek office. The LaHaye Team ranking high in central Contra Costa County finished in the top 15% out of 2500 agents. Their listings sold at a rate of 94% sales price to asking price versus the board average of 89%. The majority of their business (93%) comes from referrals and previous clients.

Market Knowledge

Having lived in the area (Walnut Creek, Pleasant Hill, Clayton, and Moraga) since 1984, Mary Anne's vast knowledge about the schools, recreation, various modes of transportation, cultural activities and shopping helps her clients tremendously when purchasing a home. Studying real estate and the changing market conditions regularly, Mary Anne knows property values intimately. Known for preparing homes for sale before they are placed on Multiple Listing Service, she is committed to her listings showing at their best and being strategically priced. She believes preparation is 80% of success.

Technical Skills

Mary Anne enjoys her chosen career as a Realtor® combining many successful years of sales and marketing. She specializes in listings (sellers), buyers and investor transactions. A certified Relocation Specialist for both buyers and sellers; she is also trained to provide estimates of values on properties for estate purposes. With a commitment to increasing her industry's knowledge, she continues to take courses relating to real estate practice in California.

Mary Anne has experience with construction, remodeling, flipping property, staging, estate home processing, project management, recruiting, management, real estate management and training.



Client Service Program for Sellers

- Educate you about current market conditions
- Prepare a professional Comparable Market Analysis
- Explain the selling process both from customary and paperwork standpoint
- Always available for support
- Communicate several times per week
- Recommend which “pre-sale” inspection are appropriate for your property
- Provide an excellent list of inspectors and subcontractors
- Prepare the home for sale using professional photography and staging
- Implement an aggressive marketing plan
- Update you on agent feedback from showings
- Supply updated internet viewing reports
- Supply timely market updates and activity reports while your home is on the market
- Provide Utilities, Change of Address, DMV and Voter Registration forms as needed
- Facilitate paperwork to lender(s) to pay off your current financing
- Meet with buyer, buyer’s agent and home inspector for recap after inspection
- Provide you with a complete file once you close escrow
- Offer continued service beyond close of escrow

Client Service Program for Buyers

- Educate about current market conditions; set up an appointment to cover “Buying a House”
- Provide a Buyer’s Handbook and a Buyer’s Relocation Package for you
- Review the purchase contract and purchasing process timelines
- Provide the names of reputable lenders to learn about your loan options and to get pre-approved prior to looking at property
- Set you up for auto notification of new listings that meet your search parameters
- Conduct daily searches and preview properties that meet your criteria
- Schedule showings of selected properties for you
- Provide list of the utility companies
- Provide you with a list of qualified/licensed inspectors
- Provide you with Change of Address forms, DMV and Voter Registration forms
- Book all inspections for you and be present at all inspections
- Be present at signing for loan and final papers
- Provide you with a complete file once you close escrow
- Offer continued service beyond close of escrow

People Don't Care How Much You Know Until They Know How Much You Care...

“Words cannot express our appreciation. Mary Anne is a true professional who cares about her clients and goes way beyond her scope to assure a smooth transaction. We could not have done this without her.”

Sol & Dian, Walnut Creek

“Mary Anne was so dynamic she took care of every detail – we did not have to worry about anything. Mary Anne has been the best agent I have ever used in any of the 5 moves I have made.”

Cleo & Ann, Clayton

“Mary Anne was on top of everything, priced my home right, sold full price in 1 day in a tough market and closed without any problems, she was wonderful.”

Carol, Alamo

“Mary Anne represented Empire well. We had the utmost confidence in her abilities and knowledge throughout the process – even our 14 month old son fell in love with her!”

Dennis & Trish, Blackhawk

“Mary Anne was always available and extremely responsive. She worked very hard all the way to the end and beyond. We would recommend her to our friends and family.”

Andrew & Katie, Lafayette

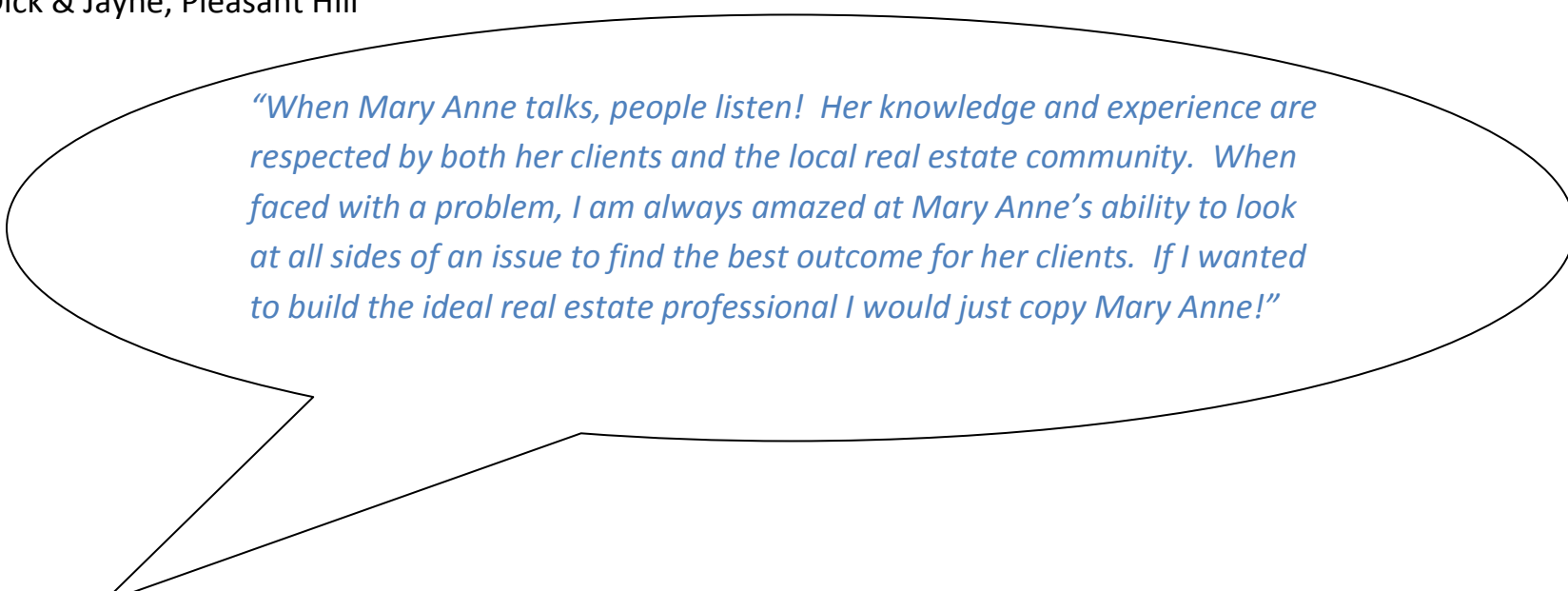
She Loves What She Does and it Shows...

“In my book, Mary Anne is a real professional with outstanding service. I was very impressed with her concepts of selling my house, and she did it so fast.”

George, Walnut Creek

“Thank-you most of all for your expert service and outstanding care in selling our own custom built home. You are certainly a fine representative of what a Realtor should be.”

Dick & Jayne, Pleasant Hill



“When Mary Anne talks, people listen! Her knowledge and experience are respected by both her clients and the local real estate community. When faced with a problem, I am always amazed at Mary Anne’s ability to look at all sides of an issue to find the best outcome for her clients. If I wanted to build the ideal real estate professional I would just copy Mary Anne!”

- Bob O’ Grady, Walnut Creek Manager & Vice President, Empire Realty Associates

Homes Sold By the LaHaye Team

1810 Cannon Dr., Walnut Creek
31 La Vista Ct., Walnut Creek
1411 Creekside Dr., Walnut Creek
213 Corte De La Reina, Walnut Creek
1916 Nero Ct., Walnut Creek
606 Via Appia, Walnut Creek
2101 Vanderslice Ct., Walnut Creek
2727 Tumwater Dr., Walnut Creek
2714 Tumwater Dr., Walnut Creek
2099 Naranja Dr., Walnut Creek
3067 Naranja Dr., Walnut Creek
2620 Mantilla Corte, Walnut Creek
302 Mangrove Way, Walnut Creek
2836 Deerpark Dr., Walnut Creek
3052 Cafeto Dr., Walnut Creek
3036 Avellano Dr., Walnut Creek
302 Wiget Ln., Walnut Creek
404 Via Royal, Walnut Creek
2724 Venado Camino, Walnut Creek
415 Tampico Dr., Walnut Creek
208 Sequoia Ave., Walnut Creek
944 Savannah Cir., Walnut Creek
3619 Perada Dr., Walnut Creek
2149 Londonberry Ct., Walnut Creek
550 Dover Dr., Walnut Creek

2928 Deerpark Dr., Walnut Creek
2876 Deerpark Dr., Walnut Creek
2037 Countrywood Ct., Walnut Creek
664 Center St., Walnut Creek
2616 Buena Vista Ave., Walnut Creek
415 Blackstone Ct., Walnut Creek
225 Mayhew #25, Walnut Creek
170 Firestone Dr., Walnut Creek
2588 Oak Road #243, Walnut Creek
1662 Crescent Dr., Walnut Creek
321 Eaton Ct., Walnut Creek
121 Corte Del Prado, Walnut Creek
1824 Countrywood Ct., Walnut Creek
3265 Hudson Ave, Walnut Creek
1591 Carriage Dr., Walnut Creek
3124 Lippizaner Ln., Walnut Creek
483 Via Royal, Walnut Creek
3132 Manor Ave, Walnut Creek
30 Miramonte Ct., Walnut Creek
2048 Grant Ave., Walnut Creek
311 Caravelle Dr., Walnut Creek
2912 Encino Camino, Walnut Creek
305 Deerpark Ct., Walnut Creek
3008 Bowling Green Dr., Walnut Creek
2013 Countrywood Ct., Walnut Creek
159 Cerezo Dr., Walnut Creek
424 Augustus Ct., Walnut Creek

151 Via Monte Dr., Walnut Creek
2532 Venado Camino, Walnut Creek
2502 Venado Camino, Walnut Creek
1914 Stratton Cir., Walnut Creek
2851 Oak Grove Rd., Walnut Creek
246 Via Monte Dr., Walnut Creek
930 Northcreek Cir., Walnut Creek
2552 Venado Camino, Walnut Creek
723 Tampico Dr., Walnut Creek
4125 Terra Granda #3A, Walnut Creek
2610 Mantilla Corte, Walnut Creek
2715 A Oak Rd., Walnut Creek
2576 Oak Rd., Walnut Creek
2885 Grande Camino, Walnut Creek
2920 Fyne Dr., Walnut Creek
3323 Whitehaven Dr., Walnut Creek
2250 English Ct., Walnut Creek
2104 Comistas Dr., Walnut Creek
3060 Cafeto Dr., Walnut Creek
1105 Avenda Seville, Walnut Creek
3042 Avellano Dr., Walnut Creek
2761 Venado Camino, Walnut Creek
2204 Westmoreland Ct., Walnut Creek
2534 Corte Del Marques, Walnut Creek
133 Via Monte, Walnut Creek
923 Chantilly Ct., Walnut Creek
2552 Venando Camino, Walnut Creek

1521 Carriage Dr., Walnut Creek
1411 Quail View Cir., Walnut Creek
1916 Golden Rain Rd. #8, Rossmoor
3433 Tice Creek Dr. #1, Rossmoor
1300 Oakmont Dr. #2, Rossmoor
2000 Oakmont Way #4, Walnut Creek
2510 Cedro Ln., Walnut Creek
2932 Mi Elena Cir., Walnut Creek
2953 Mi Elena Cir., Walnut Creek
2641 Grande Camino, Walnut Creek
3114 Bowling Green Ct., Walnut Creek
4713 Terra Granada Dr. 1B, Walnut Creek
2588 Oak Rd., #243, Walnut Creek
3114 Melbourne Pl., Walnut Creek
268 Via Monte, Walnut Creek
1910 Stratton Cir., Walnut Creek
583 Pimlico Dr., Walnut Creek
80 Kings Oak Pl., Walnut Creek
2920 San Antonio Dr., Walnut Creek
2861 San Carlos Dr., Walnut Creek
296 Tamarisk Dr., Walnut Creek
800 Walhaven Ct. Walnut Creek
3065 Cafeto Dr., Walnut Creek
3107 Ebano, Walnut Creek
2941 Encino Camino, Walnut Creek
960 Tumwater Ct., Walnut Creek
231 Rosa Corte, Walnut Creek

3333 Tice Creek Dr., #1, Walnut Creek
1779 Candelaro Ct., Walnut Creek
3433 Tice Creek Dr. #1, Walnut Creek
1403 Marchbanks Dr. #3, Walnut Creek
250 Los Banos Ave., Walnut Creek
1091 W. Holly, Walnut Creek
585 Pimlico Ct., Walnut Creek
1281 Walden Rd., Walnut Creek
664 Savoy Ct., Walnut Creek
250 Charter Oak, Walnut Creek
1832 Newcastle Ct., Walnut Creek
284 Santa Fe Dr., Walnut Creek
116 Millbrae Ct., Walnut Creek
2611 Oak Rd. #A, Walnut Creek
1404 Stanley Dollar Dr., #3B Rossmoor
2204 Colonial Ct., Walnut Creek (x2)
264 Dantley Way, Walnut Creek
1813 Cannon Dr., Walnut Creek
2013 Countrywood Ct., Walnut Creek
48 Mariposa Way, Walnut Creek (x2)
7 Harold Ct., Walnut Creek
1112 Corrie Ln., Walnut Creek (x3)
819 Holly Hill Dr., Walnut Creek
1674 Parkside Dr., Walnut Creek
2639 San Antonio, Walnut Creek
123 Northcreek Cir., Walnut Creek
136 Greenwood Cir., Walnut Creek

3506 Sugarberry Ln., Walnut Creek
330 Civic N Dr. #405, Walnut Creek
2634 Jones Rd. #B, Walnut Creek
117 Lakewood Rd., Walnut Creek
1246 Walker Ave. #304, Walnut Creek
126 Vista Hermosa, Walnut Creek
1044 Alfred Dr., Walnut Creek
314 Fenway Dr., Walnut Creek
1147 Corrie Ln., Walnut Creek
1568 Sunnyvale Ave. 17, Walnut Creek
3066 Avellano Dr., Walnut Creek
2209 Pine Knoll Dr., #2, Walnut Creek
680 La Vista Rd., Walnut Creek
2611 Oak Rd. #A, Walnut Creek
3040 Cafeto Dr., Walnut Creek
107 Marchbanks Dr., Walnut Creek
150 Sharene Lane, Walnut Creek

164 S. Jackson Way, Alamo
110 Bando Ct., Alamo
234 Via Bonita, Alamo
221 Livorna Heights Rd., Alamo
101 Post Rd., Alamo

455 Obsidian Way, Clayton (x2)
514 Raven Place, Clayton
131 Shale Cliff Ct., Clayton
236 Mountaineer Prwy., Clayton
943 Douglas Ct., Clayton
6020 Morgan Territory Rd., Clayton
708 Blackpoint Pl., Clayton
5780 Morgan Territory Road, Clayton
1286 Shell Cir., Clayton
900 Arrowhead Terrace, Clayton
1108 Peacock Creek Dr., Clayton (2x)
1370 Lydia Ln. Clayton
8735 Marsh Creek Rd., Clayton
204 Mountaire Cir., Clayton
204 Fleming Dr., Clayton
3012 Windmill Canyon, Clayton
5108 Keller Ridge, Clayton
235 Mountaire Parkway, Clayton
7 El Portal, Clayton
6025 Golden Eagle Way, Clayton
5108 Keller Ridge, Clayton (2x)

472 St. Francis Dr., Danville
611 Dunhill Dr., Danville
123 Gatetree Ct., Danville
327 Castenada Ct., Danville
431 Bolero Dr., Danville

66 Milano Ct., Danville
265 El Pintado Rd #A, Danville
308 Ranger Pl., Danville
14 Birchwood Pl., Blackhawk
551 Blackhawk Club Dr., Blackhawk
551 Blackhawk Club Dr., Blackhawk

3148 Maryola Ct., Lafayette
3131 Maryola Ct., Lafayette
659 Byrdee Way, Lafayette
551 Merriewood Dr., Lafayette
700 Wee Donegal, Lafayette (x2)
1024 Walnut Dr., Lafayette
4176 Coralee Lane, Lafayette
15 Via La Cumbre, Lafayette
27 Haselmere Ct., Lafayette (lease)
2 Silver Leaf Ct, Lafayette
974 Janet Ln., Lafayette
991 Condit Rd., Lafayette
1880 Hannibal Dr., Lafayette
687 Moraga Rd., Moraga

537 Fallen Leaf Cir., San Ramon (x2)
306 Norris Canyon Terr., San Ramon
1530 Cutter Ct., San Ramon
2687 Marsh Dr., San Ramon
2649 Fountainhead, San Ramon

3221 Barons Ln., San Ramon
233 Dexter Pl., San Ramon
7322 Briza Loop, San Ramon
102 Treasure Ct., San Ramon

699 Concord Pl., Pleasanton
1148 Vintner Way, Pleasanton
8460 Valencia Ct., Dublin
6780 Sapphire St., Dublin

1919 Elinora Dr., Pleasant Hill
160 Adria Dr., Pleasant Hill
402 Camelback Rd., Pleasant Hill
520 Ridgeview Ct., Pleasant Hill
1915 Morello Ave., Pleasant Hill
166 Adria Dr., Pleasant Hill
2238 Sherman Dr., Pleasant Hill
708 Tonstad Pl., Pleasant Hill
1630 Merian Dr., Pleasant Hill
2 Penrith Walk, Pleasant Hill (x2)
2330 Heritage Hills Dr., Pleasant Hill
249 Netherby Pl., Pleasant Hill
165 Theo Lane, Pleasant Hill
2155 Sherman Dr., Pleasant Hill
87 Monte Cresta Ave., Pleasant Hill
398 Camelback Rd., Pleasant Hill
140 Lorenzo Dr., Pleasant Hill (x2)

26 Warhol Way, Pleasant Hill	4422 Willowglen Ct., Concord	3104 San Ramon Rd., Concord
31 Duke Ct., Pleasant Hill	4559 Wildcat Ln., Concord	1637 American Beauty Dr., Concord
47 Rogers Ct., Pleasant Hill	1211 Stimel Ct., Concord	1871 Clayton Way, Concord
35 Massolo Dr. Unit A, Pleasant Hill	4485 River Ash Ct., Concord	4214 Toyan Ct., Concord
38 Picasso Ct., Pleasant Hill	2899 Prospect Ave., Concord	1148 Sunlight Cir. Concord (lease)
759 Harvard Dr., Pleasant Hill	1354 Meadow Glen Way, Concord	2655 Lyon Cir., Concord
2360 Pleasant Hill Rd. #2, Pleasant Hill	1455 Latour Lane, Concord	3901 Clayton Rd., #52 Concord
16 Pineview Ct., Pleasant Hill	4050 Glendale Ave., Concord	5051 Murchio Dr., Concord
20 Belmont Ct., Pleasant Hill	4360 Chelsea Wy., Concord	5526 Sepulveda Ct., Concord
178 Cynthia Dr., Pleasant Hill	1641 Armstrong Ct., Concord	985 Stimel Dr., Concord
125 Price Lane, Pleasant Hill	449 Windflower Ct., Concord	1181 Quail Ct., Concord
517 McGrath Ct., Pleasant Hill	1313 David Dr, Concord	5300 Concerto Cir., Concord
430 Doulton Ct., Pleasant Hill	4517 Buttress Ct., Concord	1177 Limeridge Dr., Concord
64 Exeter Ln., Pleasant Hill	1010 Bancroft Rd., Concord	3055 Treat Blvd. #12, Concord
1960 Rose Lane, Pleasant Hill	1471 Apple Dr, Concord	2899 Prospect Ave., Concord
	1245 Traud, Concord	5024 St. Garrett Ct., Concord
2055 N. 6 th St., Concord	5486 Roundtree #B, Concord	3783 St. Peter Ct., Concord
1313 David Lane, Concord	1107 Crestridge Ln., Concord	4412 Catalpa Ct., Concord
1037 A Mohr Ln., Concord	4254 Brentwood Cir., Concord	1812 Devon Ct., Concord
3155 Northwood Dr. B, Concord (x2)	4124 Wilson Ln., Concord	5334 Grasswood Cir., Concord
161 Roslyn Dr., Concord	5069 Netto Dr., Concord	2384 Hickory Dr., Concord
1039 Stimel Dr., Concord	4487 Buckhorn Ct., Concord	4360 Chelsea Wy., Concord
4407 Striped Maple Ct., Concord	1533 Criquet Ct., Concord	1419 Delaware Dr., Concord
1785 Trail Creek Ct., Concord	5233 Pebble Glen Ct., Concord	886 Madigan Ave., Concord
1698 Trail Creek Ct., Concord	5251 Pebble Glen Ct., Concord	2043 Sierra Rd. #12, Concord (x2)
809 Weaver Ln., Concord	1107 Crest Ridge Ln., Concord	961 Chandler Ct., Concord
5491 Roundtree Dr., Concord	2016 Highland Dr., Concord	3036 Wildewood Dr., Concord

3951 Treat Blvd., #141, Concord
735 San Simeon Dr., Concord
1410 Bel Air Dr. #304 Concord
4341 Stephanie Dr., Concord
4323 Fallbrook Rd., Concord
1362 Del Rio Cir., #C, Concord
1930 Randall Ave., Concord
1738 Sapling Cr., Concord
3170 Santa Paula Dr., Concord
1858 Farm Bureau, Concord (x2)
822 Navarrone Way, Concord
3420 Joshua Woods Pl., Concord
3191 Meadowbrook Dr., Concord
4478 Hock Maple Ct., Concord
1828 Leo Ln., Concord
2043 Sierra Rd. #8, Concord
2171 Bluerock Cir., Concord
1420 Bel Air #206, Concord
886 Madigan Ave., Concord
1448 Esperanza Dr., Concord
714 Navarrone Way, Concord
744 San Simeon, Concord
4337 Briarcliff Ct., Concord
1212 Sherlock Way, Concord
1683 Nuala St., Concord
3575 Kimball Way, Concord
3514 Torino Way, Concord

942 San Simeon Dr.
1806 Clayton Way, Concord
5563 Plaza Nogal, Concord
3172 Claudia Dr., Concord
3857 Palmwood Dr., Concord
1548 Heather Dr., Concord
4409 Marsh Elder Ct., Concord
1231 Cape Cod Way, Concord
1277 Kentucky Dr., Concord
4818 Eagle Way, Concord

1906 Olympic Dr., Martinez
2258 Hidden Lakes Ct., Martinez
100 Lees Place, Martinez
130 Farm Ln., Martinez
234 Hidden Creek Ct., Martinez
2432 Morello Heights Cir., Martinez
131 Mt. Kennedy Dr., Martinez
175 Village Place, Martinez
50 Brodia Ct., Martinez
1435 Hull Ln., Martinez
2246 Bridgeport Way, Martinez
4120 Florence Dr., Martinez(x2)
2222 Drycreek Ct., Martinez
1047 Village Oaks Dr., Martinez
724 Bayshore St., Martinez

408 Fraga Dr., Martinez (lease)
2300 Acacia Dr., Martinez
231 Escondido Dr., Martinez
940 Marcella Ct., Martinez
507 Isabel Dr., Martinez
1224 Pine St., Martinez
400 Orchard View, Martinez
Lot 48 St. Marys Rd., Martinez
Lot 49 St. Marys Rd., Martinez (x2)
Lot 50 St. Marys Rd., Martinez (x3)
Lot 0 Warren St. Martinez
Lot 00 Warren St. Martinez
Lot 14 Warren St., Martinez
Lot 0000 Warren St. Martinez
604 Alpine Ct., Martinez
2512 Farm Leaf Ln., Martinez
6410 Valley Oak Plaza, Martinez
Lot 13 Warren St., Martinez
4297 Arthur Rd., Martinez
2384 Yale St., Martinez
219 Hiddencreek Ct., Martinez
312 Mill Rd., Martinez
1712 Teakwood Dr., Martinez
153 Valley Glen Dr., Martinez
974 Argenta Dr., Pacheco
36 Yasemin Ct., Pacheco

5205 Cedar Ridge Wy., Antioch (x2)
4723 Crestone NeedleWy., Antioch
3642 Brookdale Cir., Antioch
3416 Darmouth Dr., Antioch
3129 Malner Rd., Antioch
4536 Knollpark Cir., Antioch
3129 Milner Rd., Antioch
1206 Lemon Tree Ct., Antioch
2737 Winding Ln., Antioch
2514 Auburn Ln., Antioch
919 Coyote Ct. Antioch
2120 Mangrove Way, Antioch
1426 Stoney Gorge Way., Antioch
2044 Mokelumne Dr., Antioch
1413 Stoney GorgeWay, Antioch
2636 Forty Niner Way, Antioch
4312 Rock Island Dr., Antioch
2308 Sheffield Ct., Antioch
4313 Wolverine Way, Antioch
2510 Hooftrail Way, Antioch
3312 Lair Way, Antioch
3517 Longview Dr., Antioch
2804 Almondridge Dr., Antioch

912 Independence St., Brentwood
20230 Marsh Creek Rd., Brentwood
20350 Marsh Creek Rd., Brentwood
2608 Ranchwood Dr., Brentwood
653 Avington Ct., Brentwood
1703 Cosmos Ct., Brentwood
1756 Pecan Ct., Oakley
90 Bergamot Ct., Oakley

175 Frontage Rd., Pittsburg #4
863 Carpetta Cir., Pittsburg
2169 Peachtree Cir., Pittsburg
3786 Gladstone Dr., Pittsburg
4375 Glen Canyon Cir., Pittsburg
3786 Gladstone Dr., Pittsburg
2379 Dover Way, Pittsburg
4368 Hillview Dr., Pittsburg
2244 Montevideo, Pittsburg
33 Beechwood Ct., Pittsburg

820 Caskey St., Bay Point
3170 Winterbrook Dr., Bay Point

951 Collier Dr., San Leandro
3651 Dorisa Dr., Oakland
4633 Geranium Pl., Oakland
4929 Apricot Ct., Castro Valley
4930 Elrod, Castro Valley
19966 Alana Rd., Castro Valley
1486 Martin Luther King Jr. Way,
Berkeley
2690 Park Way, Sunol (x2)

900 Cambridge Dr., Benicia
621 Inverness Dr., Vallejo
480 Trotter Dr., Vallejo
300 Spyglass Dr., Rio Vista
6131 Eaglecrest Way, Rocklin
4900 Summer Grove Cir., Fairfield



148 Decatur Ct., Hercules

Why Select Me As Your Realtor®?

- Full time real estate professional
- Outstanding people skills – I listen between the lines
- Response time of 2 hours or less
- Enthusiasm and high energy! “Can do attitude”
- Expert at preparing and staging homes for sale
- Client Satisfaction always in the foreground
- Results oriented
- Respected by the brokerage community
- Management background with customer service emphasis
- Construction and building knowledge
- Area knowledge
- Intuitive and resourceful negotiating skills
- A top producer for over 25 years

I am not in this business for the short term gains but for the long term benefits. I will always tell you the truth even if it is not what you want to hear, as I am a true professional.

My Commitment To You, My Clients...My Creed...

"I am both a listing agent and a buyer's agent because I feel it is important to keep myself informed about all aspects of the market. I am absolutely committed to my clients and I work from a foundation of integrity. I commit to telling you the truth at all times, even when you may not like what I have to say.

I work every weekday from 9am to 6pm and nights and weekends as needed. If we are in the midst of a negotiation under contract then I am available evenings and weekends as well. Generally, I will return your phone calls within 2 hours. If I don't respond within 2 hours, it means that I am with a client like you and I ask all to be patient and respectful. I will get back to you.

If you call me after 6pm, I will return the call the next morning. I ask that you return my calls or emails also within 24 hours.

My primary responsibility is to serve your best interests by educating, advising you and being the liaison to the buyer and the buyer's agent. You will be the decision maker. I will make sure that you are fully informed through regular updates.

*There may be occasions when there are bumps in the road. That is normal. A perfectly smooth escrow in this market is an **anomaly**. I am committed to providing the best service possible to you - my clients. I will listen carefully to what you say, and will respond appropriately. I will always be proactive.*

- Mary Anne



Integrity, Knowledge, Expertise...The LaHaye Team