



# Valued Employee Program

The Virginia Commonwealth University (VCU) / Joyner Fine Properties Valued Employee Program is an exclusive suite of benefits that provide expert assistance to you, The Valued VCU Employee. The program provides consolidated access to experienced and professional real estate brokers / agents for property sales or rental assistance, competitive mortgage rates, home security and wiring in addition to home warranty products.

By going to www.vcurelocation.com, you can access a unique portal to the benefits and discounts of this program. We hope you take advantage of this convenient service that offers significant savings and rewards to both new and existing employees.

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## vcurelocation.com

#### CONTACT INFORMATION

Rachael Joyner at Joyner Fine Properties, 804.967.2710 or email her at *relo@joynerfineproperties.com* for more information. She will be happy to work with you and a Joyner Fine Properties agent to ensure services and benefits are applied. To activate these great benefits, enroll with Joyner Relocation through phone, email, or website, BEFORE you contact a real estate agent/broker or sign an agreement. Employee must be enrolled through the Joyner Fine Properties Valued Employee Program to receive any benefits.





#### • JOYNER FINE PROPERTIES

In addition to Joyner Fine Properties relocation and corporate services, we offer VCU employees a **20% rebate** from the purchase and/or sales side of the affected commission of any closed transaction.

\*Client must use Joyner Fine Properties (JFP) to claim offer.

#### MOVEMENT MORTGAGE

Movement Mortgage offers a coupon to VCU employees for a **free appraisal**\* (up to \$475 value).

\*Client must use JFP and Movement Mortgage to claim offer.

#### TRADITIONAL TITLE

Traditional Title offers comparative rate pricing through their top four underwriting companies. In addition to this,VCU employees have access to their 24/7 cost calculator.

\*Client must use JFP and Traditional Title to claim offer.

#### • APARTMENT PROS

- FREE rental housing locator service in Richmond.
- Locally owned and operated with over 70 property management partnerships, SWAM Certified vendor.
- Thorough research and personal tours handled by a qualified team with extensive knowledge of RVA.
- EZ Bundle furniture and housewares rental

packages offered with delivery and set up in just one day.

• \$50 Gift Card\* offered to HDL employees that lease an option at one of our referred partners locations

\*Client must use JFP and Apartment Pros to claim offer.

#### HMS NATIONAL HOME WARRANTY

Instead of a standard 1-800 number, HMS National offers VCU employees a **one-point contact and service expert.** HMS National has been an industry leader in home warranty for over 30 years.

\*Client must use Joyner Fine Properties and HMS to claim offer.

#### STRUCTURED CABLE & SECURITY SPECIALISTS OF VA

Structured Cable & Security Specialists of Virginia offers for **FREE**, with the purchase of associated packages-

- Installation of basic equipment (Security Specialists)
- Honeywell camera (Total Connect Plus Video)
- Remote Controlled Thermostat (Total Connect Plus - Energy Management)
- Visit the JFP-VCU Portal for more details

\*Client must use JFP and Structured Cable & Security Specialists of VA to claim offer.

#### SCHOLARSHIP

Joyner Fine Properties is dedicated to helping the VCU Ram family grow. Therefore, by using Joyner Fine Properties, you will be supporting VCU and its students. A portion of commissions earned through VCU transactions is earmarked for a scholarship fund. We look forward to working with you to build a stronger VCU community.

Your home sale or purchase supports VCU students.



### Rely on our Reputation

Believe in our Character









