



THE CONWAY
advantage

“AT JACK CONWAY & COMPANY,
OUR SUCCESS IS BASED SOLELY ON
THE SUCCESS OF OUR REAL ESTATE
ASSOCIATES.”

— JACK CONWAY, FOUNDER AND CHAIRMAN



WWW.JACKCONWAY.COM

137 WASHINGTON STREET
NORWELL, MA
781.871.0080

THE CONWAY
advantage



BUILDING THE FAMILY BUSINESS —

JACK CONWAY WAS JOINED BY HIS WIFE, PATRICIA, AND DAUGHTER, CAROL BULMAN, AT THE GROUNDBREAKING FOR THE COMPANY'S LAKEVILLE BUILDING IN 2000.



CAROL BULMAN

A message from our CEO

IF YOU BECOME A CONWAY SALES AGENT, I PROMISE YOU WILL RECEIVE THE TOOLS AND SUPPORT YOU NEED TO PROSPER IN OUR BUSINESS.

I INVITE YOU TO JOIN US, LEARN WITH US, AND GROW WITH US, AS WE EXPAND OUR SERVICES IN THE YEARS AHEAD. TOGETHER, WE WILL MEET YOUR GOALS AND OURS.

— Carol



THE CONWAY
advantage

**NEW ENGLAND'S BEST INDEPENDENT REAL ESTATE COMPANY
WITH ALL THE SUPPORT SYSTEMS YOU NEED**

- A proud history
- Independent and family owned
- Locally based leadership team dedicated to your success
- Large network of offices —from the North Shore to the South Shore and Cape Cod
- Full-service marketing department
- Worldwide relocation services for incoming and outgoing referrals
- In-house legal counsel
- Training, education and networking opportunities
- Award-winning website and technology tools
- Commercial opportunities
- Recognitions and awards for agents
- Conway Young Professionals Network to share ideas and information
- New England Mortgage Partners, a full-service lender backed by the strength of Wells Fargo.
- Competitive commission plan with no annual roll back. Agents “true up” based on earnings,
So YOU ARE PAID WHAT YOU ARE WORTH!





A PROUD
history

The red and white Jack Conway & Co. signs, first erected along the seacoasts of Hingham, Cohasset, Scituate and Marshfield, now line the landscape in cities and towns throughout Eastern Massachusetts.

Today, with Jack's daughter, Carol Bulman, as CEO, Jack Conway & Co., is one of the largest independently owned real estate firms in New England.



THE CONWAY
advantage

AND A BRIGHT FUTURE

- Conway is a recognized leader in the industry
- Technology keeps agents on the cutting edge
- “Conway Country” includes the North Shore, South Shore, South Coast and Cape Cod
- Our sales force continues to grow
- Future plans include additional expansion



THE CONWAY
advantage



OUR AGENTS SAY. . .

"I CHOSE JACK CONWAY & CO.
BECAUSE IT'S THE BIGGEST
'SMALL COMPANY' AROUND."

WE ARE ONE OF THE LARGEST PRIVATELY OWNED REAL ESTATE COMPANIES IN NEW ENGLAND



THE CONWAY
advantage

FULL-SERVICE MARKETING DEPARTMENT

- Writers, graphic designers and public relations specialists
- Targeted strategies to promote you and your listings
- Web-based toolbox of hundreds of prospecting postcards, fliers, mailers and e-cards
- Multi-million-dollar advertising program to market properties in print and electronic media



TOP-QUALITY TOOLS FOR ALL MEDIA



WEB-BASED DIRECT MARKETING

THE CONWAY
advantage



- Direct link from Conway's Virtual Office
- High-quality, low-cost customizable materials
- Postcards, brochures, fliers
- Quick turnaround — as fast as next day delivery
- Upload your mailing list or use saturation mailing
- Pieces can be shipped to you or direct-mailed



THE CONWAY
advantage

**SPECIALIZED MARKETING
PROGRAM FOR LUXURY LISTINGS:**

- Personalized property website
- Custom-designed brochures
- Professional photography
- Targeted advertising campaign
- Full-color feature in Distinctive Homes magazine
- Marketing on internet search engines and real estate websites, including Boston.com, Trulia.com, and Realtor.com
- Exclusive Luxury Portfolio global marketing program for homes priced at \$1 million or more



CONWAY SELLS THE
Classics

Jack Conway REALTOR
www.jackconway.com

Phone: 1.800.888.8888.com
SOUTH BOSTON: Magnificent Southside, 500s, 1.5Bn+ built in 1904. Brimming with character and featuring other historic homes group totaling \$40.000.000. Call 800.888.8888.

Phone: 978.286.6666.com
WAREHOUSES: Historic Charles Fernald house with master suites of Chestnut Hill and the Canal. Recently renovated and currently being operated as the Chestnut Hill Inn. \$1,750,000. (781) 296-0111.

Phone: 978.286.6666.com
MILL: One-of-a-kind home from across every corner in the 13-acre locale. Stunning views from Boston Light to Oceanview Beach. Service Road to Black Rock Beach to Cotuit. \$1,200,000. (781) 833-1850.

Phone: 1.202.661.1111.com
NEW BEDFORD: The Wilton 21. Historic home. Six bedrooms with original to feature program. Beautiful courtyard, private beach and outdoor space. \$7,450,000. (508) 796-4330.

Phone: 1.781.666.6666.com
SANDWICH: Enjoy the views in The Ridge Club, a great community surrounded by a championship golf course. Five night in \$700,000. (508) 888-2300.

Phone: 978.286.6666.com
ONSET: One fine home of the opening of Chestnut Hill and Cape Cod Canal. Major deck, pool and recreational grounds enhance the home. Seven one acre plus. \$2,475,000. (208) 293-0111.

Phone: 978.286.6666.com
PLYMOUTH: Charming on French Beach, new construction. 5 bedrooms, 4.5 baths, 2 car garage, master suite. Professionally landscaped. \$1,450,000. (781) 734-4262.

Phone: 978.286.6666.com
SCITUATE: The beautiful home has it all: light and bright with open floor plan, wood floors and first floor master suite. Three bedrooms up with Jack & Jill bath. \$1,000,000. (781) 788-4444.

Phone: 978.286.6666.com
WATTSVILLE: New construction. Waterfront beach cottage. 1.5Bn. Only one master bedroom. Panoramic views of Buzzards Bay and beyond. Five year old. \$1,495,000. (508) 738-8944.

Specialized marketing includes:
- Accompanying custom brochures
- Professional photo shoot
- Customized website
- Advertising in local publications
- Your home will be listed on internet search engines and real estate websites, including Boston.com, realtor.com, and trulia.com.
- Classic properties priced at more than \$1 million are included in Luxury Portfolio International®

LUXURY PORTFOLIO INTERNATIONAL

We market your Classic home to the world!

LEADING REAL ESTATE
FRANCHISE OF THE WORLD



THE CONWAY
advantage

TECH TOOLS

• All Conway listings are advertised on jackconway.com, Boston.com, Trulia.com, Realtor.com, in the multiple listing services and on Realtor.com, the largest real estate database in the world.

• Search Engine optimization (SEO) campaign ensures that Conway remains at the top of our customers' real estate searches.



CONWAY'S ONLINE AGENT BRANDING

- Agent profiles promote you to potential customers
- Profiles contain your photo and contact information
- Customers can search by name or by office
- Your listings are displayed under your profile
- Use profile page with your listings at the bottom as a landing page for a QR Code



OUR AGENTS SAY. . .

"I AM PROUD TO CALL MYSELF A JACK CONWAY REALTOR."

Jack Conway REALTOR

LEADING REAL ESTATE COMPANIES OF THE WORLD

Home Buyers Sellers Moving Financing Careers Communities Contact Blog

Quick Search

Location:

Clear All

Price Range: to

Min. Beds: Min. Baths:

Property Type:


Open Houses: All This Week Sat. (Sep 24) Sun. (Sep 25)

MLS ID:

Advanced Search

Quick Houses [Missions Property Search](#)
Find out how much you can afford!

Rochelle Avila [Back to Agents List](#)



Agent Info:
Name: Rochelle Avila
Title: Realtor®
Email: ravila@jackconway.com
Web Site: <http://www.jackconway.com>

Contact:
2117 Acushnet Avenue
New Bedford, MA 02745
Office: (508) 996-4300
Cell: (774) 263-1840
Fax: (508) 996-4010

Bio:
Keeping up with the Real Estate Market is a full time job and I am a full time Realtor.

SELLERS: If you are getting ready to sell your home, the task at hand can seem daunting. Allow me to give you a "no obligation" market analysis, so you can see what your home is worth in today's market, along with a marketing plan and a time line so you can see how the sale of your home will go. It will allow you to understand the process beforehand and make the transition as smooth as possible.

BUYERS: Consultation so you can understand the process from start to finish. There's a lot to consider but knowing the in's and out's in advance will save you time and money. With so many homes on the market now, it's important for your Realtor to research the property thoroughly and help you make the best investment possible.

I service the entire South Coast area from Mattapoisett, Marion, Rochester, Fairhaven, New Bedford, Dartmouth, Westport, Wareham, Otis, Acushnet, Lakeville, Middleboro, Taunton, Bourne, Buzzards Bay and beyond!

START YOUR HOME SEARCH TODAY! CALL ME AT 774-263-1840!



Jack Conway REALTOR

LEADING REAL ESTATE COMPANIES OF THE WORLD

Home Buyers Sellers Moving Financing Careers Communities Contact Blog

Quick Search

Location:

Clear All

Price Range: to

Min. Beds: Min. Baths:

Property Type:

Open Houses: All This Week Sat. (Sep 24) Sun. (Sep 25)

MLS ID:

Advanced Search

New Bedford [Back to Listings](#)





Agent Info:
Name: Rochelle Avila
Title: Realtor®
Email: ravila@jackconway.com
Web Site: <http://www.jackconway.com>

Contact:
2117 Acushnet Ave
New Bedford, MA 02745
Office: (508) 996-4300
Cell: (774) 263-1840

Office Map:
[View A Map](#)
[View A Map](#)
[View A Map](#)



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Jack Conway REALTOR
Need Help? Call Us @ 1-800-283-1030

Home Buyers Sellers Moving Financing School Contact Blog Charity Golf

Start Your Search

Location: [Sandwich, MA, MA]

Price Range: \$200,000 to \$1,000,000

Min. Beds: [2] Min. Baths: [4] Property Type: [All]

Open Houses: All This Week Sat. (Apr 20) Sun. (May 21)

Search Advanced Search

Search Found Home Get Your Real Estate License

News & Blogs

- Registration Open For Exway Golf Tourney June 8
- Jack Conway Realtors Will a Close Look at SouthFest
- BIG MAN NAGLE NAMED CONWAY'S RISING STAR FOR 2010
- LARGE CONWAY CONDO UNIT AT WALK FOR HOSPICE
- NEW BOOK FROM JACK CONWAY - SALES SENSE

Follow us on Facebook Follow us on Twitter

Open House

- Open House
- Jack Conway Commercial
- Having lots of work at the office
- Find out how much you can afford
- Contact

**JACKCONWAY.COM PROPERTY SEARCHES
MAKE IT EASY FOR CUSTOMERS TO FIND YOU**

- Quick Search, Advanced Search
- Search Massachusetts and Rhode Island Listings
- Open House Quick Search
- Buyer and Seller Tools
- Moving, Financing, Career Info
- Find a Conway agent
- Find a Conway office
- Company-produced real estate blogs

Property Details

Agent Name: Beverly Conrau
Title: Realtor®, GRI, ABR
E-mail: bconrau@jackconway.com
Website: <http://www.BeverlyConrau.com>
Office Phone: 508-888-2300
Fax: 508-503-4327
Cell Phone: 508-364-0084

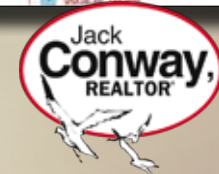
**2 Winnies Way
Sandwich, MA**

MLSPIN #: 71134624

Shows like New! Outstanding Contemporary Colonial - Built 2002 - newer subdivision - 1.45 acres wooded lot partially fenced - Lots of upgrades - You won't want to miss seeing this in your Cape Cod home search! Gourmet kitchen, fireplace living room, sun-filled dining room (or make it your office/studio), fireplace family room, 4 BR, 2.5 baths, 2nd floor laundry room, professionally finished lower level game/media /exercise room, two car garage. Distinctive details and comfortable floor plan.

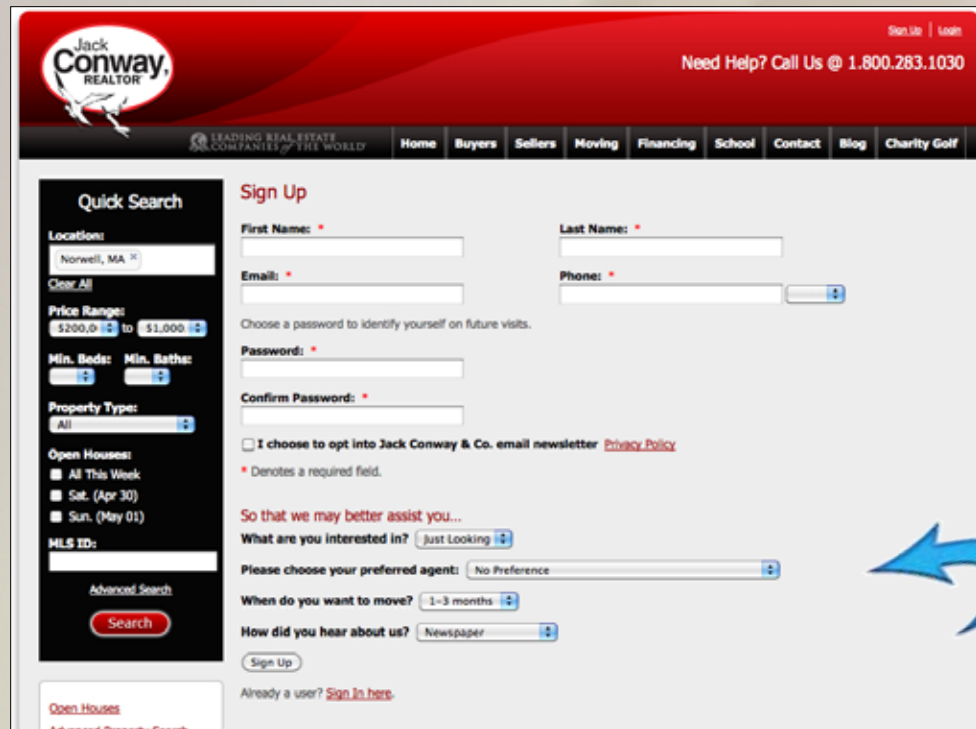
Search Again

- Contact an Agent
- Schedule a Showing
- Email a Friend
- Mortgage Calculator
- Add to Favorites
- Add Notes
- Print Details
- Send to Facebook
- Send to Twitter



THE CONWAY
advantage

OUR WEBSITE HELPS CUSTOMERS FIND THEIR NEW HOME EASILY WITHOUT DAILY PROPERTY UPDATES



The screenshot displays the Jack Conway Realtor website interface. At the top left is the Jack Conway REALTOR logo. To the right, it says 'Need Help? Call Us @ 1.800.283.1030'. Below the logo is a navigation menu with links: Home, Buyers, Sellers, Moving, Financing, School, Contact, Blog, and Charity Golf. The main content area is divided into two sections. On the left is a 'Quick Search' sidebar with fields for Location (Norwell, MA), Price Range (\$200,000 to \$1,000,000), Min. Beds, Min. Baths, Property Type (All), and Open Houses (All This Week, Sat. (Apr 30), Sun. (May 01)). On the right is a 'Sign Up' form with fields for First Name, Last Name, Email, and Phone. Below these are fields for Password and Confirm Password, a checkbox for 'I choose to opt into Jack Conway & Co. email newsletter', and a dropdown for 'What are you interested in?' (set to 'Just Looking'). There are also dropdowns for 'Please choose your preferred agent:' (set to 'No Preference'), 'When do you want to move?' (set to '1-3 months'), and 'How did you hear about us?' (set to 'Newspaper'). A blue arrow points from the 'Please choose your preferred agent:' dropdown to the text on the right.

- Customers also may select you as their preferred agent, ensuring that you capture their business.

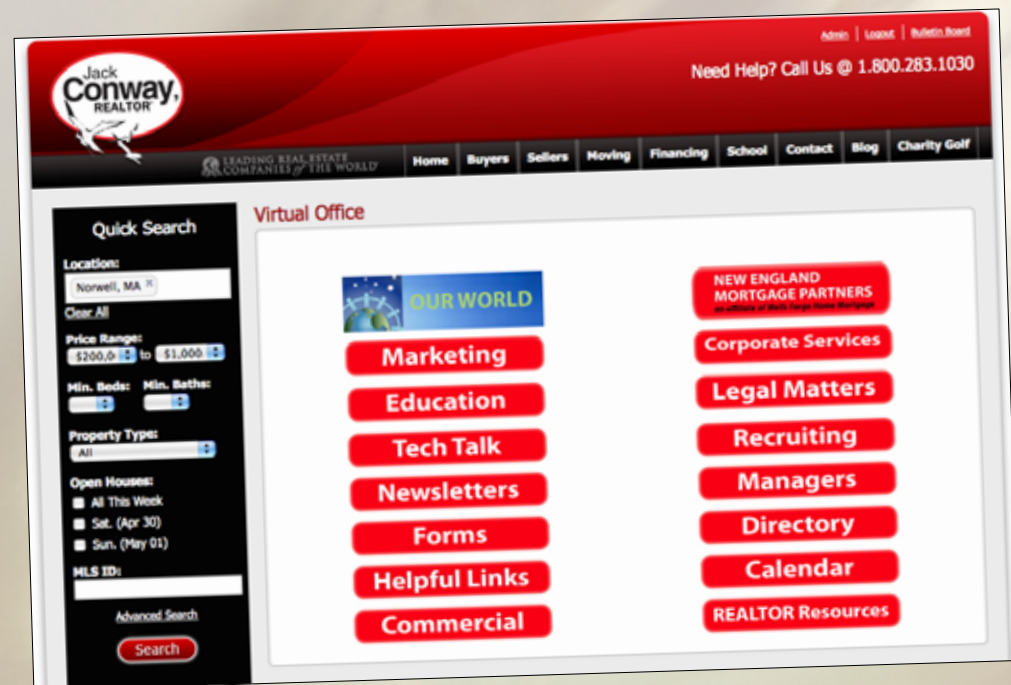
WWW.JACKCONWAY.COM



THE CONWAY
advantage

VIRTUAL OFFICE ALLOWS YOU FLEXIBILITY AND CONVENIENCE

The Virtual Office allows our agents to have access to all listings, prospecting materials, CMA tools, tracking sheets, open house collateral, and forms necessary to conduct business from their home or on the road.



OUR AGENTS SAY. . .

“THE TOOLS WE RECEIVE IN TERMS OF TECHNOLOGY, MARKETING,
RELOCATION AND FINANCIAL SERVICES ARE INCREDIBLE. ”



CONWAY'S INTERNET LEADS DIVISION

Turns clicks into closings

- All leads from your listings go directly to you
- Online inquiries are handled by a professional customer-service staff
- “Best Practices” training ensures that agents handle internet leads promptly
- Exclusive agent dashboard helps you manage your customers, receive new leads, and monitor activity



THE CONWAY
advantage



REALTOR.COM

Maximize the value of the Internet by broadcasting your message to the largest concentration of sellers and buyers in your market. 82% of all the time spent searching for properties on the Internet is on www.Realtor.com. Create a consistent consumer marketing experience and generate leads using the Realtor.com Company Showcase: multiple photos, contact information and links, and detailed property descriptions.

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TOOLKIT CMA

- High-quality color presentations
- Your photo and Conway logo automatically uploaded
- CMA generated from MLS data
- Printing or emailing options available
- Presentations include customized listing presentations, buyer tours, FSBO and Expired Marketing Materials

The screenshot shows the HMLS ToolkitCMA.com interface. At the top, there are search filters for Property Type, Search Type, and various MLS systems. Below the filters, there is a list of properties. A red arrow points to the 'Download to Toolkit' button for one of the properties. A text box on the left side of the screenshot says: 'SELECT your properties with check marks' and 'CLICK Download to Toolkit'.

The screenshot shows the Jack Conway Co., Inc. website with several sections for downloading marketing materials. Each section includes a thumbnail image of the material and a list of links to view PDF samples.

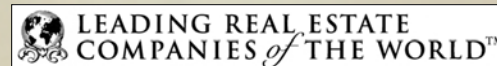
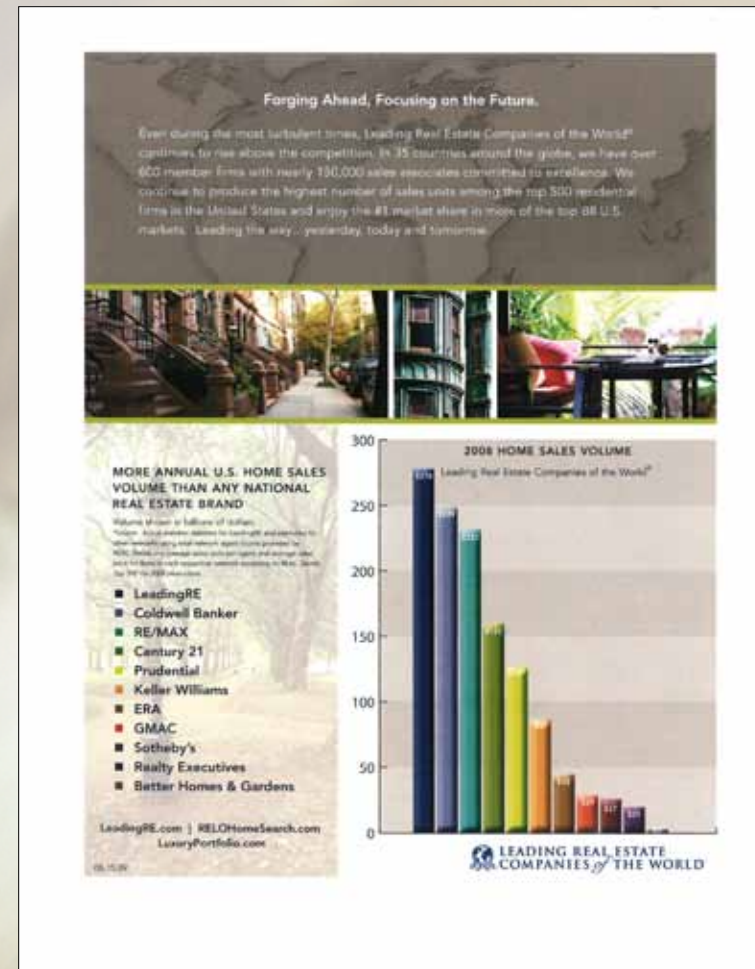
- View Sample Presentations**
 - The Jack Conway Co., Inc. branded Listing Presentation provides a consistent, coordinated appearance with the CMA and agent information. [Click on a link below to view the sample.](#)
 - View PDFs of a Jack Conway Co., Inc. Listing Presentation
- Many agents turn FSBO and Expired listings. ToolkitCMA provides Jack Conway Co., Inc. branded presentations for this purpose including email options. [Click on a link below to view the sample.](#)
 - View PDFs of a Jack Conway Co., Inc. Expired Listing Presentation
 - View PDFs of a Jack Conway Co., Inc. FSBO Presentation
- Impress buyer prospects with a Jack Conway Co., Inc. branded Buyer Presentation. Show your professionalism throughout the buying process with the branded Buyer Tour. [Click on a link below to view the sample:](#)
 - View PDFs of a Jack Conway Co., Inc. Buyer Presentation
 - View PDFs of a Jack Conway Co., Inc. Buyer's Contractive Presentation
 - View PDFs of a Jack Conway Co., Inc. Buyer's Tour
- Property Flyers are a constant requirement for active productive agents. ToolkitCMA provides a variety of flyer formats that are quick and easy to create. [Click on the link below to view sample flyers:](#)
 - View samples of ToolkitCMA's Flyers



THE CONWAY
advantage

**RELOCATION DEPARTMENT
AND CORPORATE SERVICES**

- Founding member of RELO/Leading Real Estate Companies of the World
- More than 600 companies with 150,000+ sales associates
- LRE sells more than homes in the U.S. than any other network or Franchise
- Conway Relocation Department generates leads for agents through LRE network
- Relocating customers can be referred to our LRE partners to earn commissions for you.



THE CONWAY
advantage

CONWAY'S REFERRAL REGISTRY

- Innovative program allows non-practicing licensees to refer Buyer/Seller leads to Conway agents
- Earn fees from referrals from 400+members (and growing)
- Registry members may select you as their “preferred agent”

A Real Estate license is a terrible thing to waste!

The Real Estate Referral Registry consists of a group of licensed real estate sales persons and/or brokers who are not actively practicing real estate.

By joining the Registry, you can earn sizable fees for simply referring home buyers and sellers to the 'Conway Country' sales force. You don't need to worry about REALTOR fees, rigid work schedules or endless paperwork.

It's Simple.
It's Profitable.
It's Social.
It's Fulfillment.

The Real Estate REFERRAL Registry, Inc.

For Referral Associates, the world is your market. You do not have any geographical limitations.

Your prospects are:

- Friends and relatives
- Neighbors
- Business associates
- Trade organization groups
- Local businesses
- Members of your church or house of worship
- People you know who are selling their homes

Your leads are everywhere!

The Registry is run by a Director, referred to as a Registrar, who recruits members, trains them in the referral process, writes and distributes a quarterly newsletter for members, and is responsible for its success.

LEADING REAL ESTATE COMPANIES OF THE WORLD™



THE CONWAY
advantage

**CONWAY AGENTS CAN OFFER UNMATCHED
SERVICES TO THEIR CLIENTS AND CUSTOMERS**

- Conway Move Management
- Home warranties
- School reports
- Community profiles
- Insurance information
- Estate auctions/cleanouts
- Management of corporate
or REO properties



Conway Is Always At Your Service



THE CONWAY
advantage

SOCIAL MEDIA STRATEGIES PRODUCE RESULTS



**PERSONAL AND
BUSINESS PAGES**



In addition to the benefits of the company's social media presence, Conway agents have access to Our World, an exclusive, Realtor-only social media network



PUBLIC RELATIONS AND BRANDING STRATEGY

- Highlights agents' achievements
- Promotes community involvement
- In-house writer produces professional copy

Conway's house tour a success

The halls were decked with more than fifty in 85 local Realtors joined for a 4th Conway Country's House Touring event. The tour featured a most "Holiday Heart of the Home" tourer's rare Evergreen garden, superb beds and gardeners' garden, and a beautifully decorated tree, and a beautiful Christmas tree. The tour was a great way to showcase the homes with custom design and landscaping. Rosemary Sullivan and Peggy Loyola of Jack Conway Co. coordinated the event including home staging and decorating with help from Highland office. The tour was a success for all involved. The tour was a great way to showcase the homes with custom design and landscaping. Rosemary Sullivan and Peggy Loyola of Jack Conway Co. coordinated the event including home staging and decorating with help from Highland office. The tour was a success for all involved.



Conway agents hosted "Holiday Heart of the Home" tour at Highland.

Conway Realtors honored

Jack Conway, Realtor, honored its own at the 23rd annual Conway Country Convention held recently at the Sheraton Four Points Hotel and Conference Center in Norwood. The event, culminated with an award ceremony recognizing the top selling and listing agents for all 40 Conway offices from Boston to Cape Cod. Local winners included Tara Wynn...



Conway Highland manager Mary McCready, center, is honored by chief executive officer Carol Bolman and vice president Debra Lila for being named Manager of the Year.

Robbie Lind, special achievement award, Abington, and Mary McCready, Manager of the Year, Highland.

In addition to the presentation of 2009 top selling and listing agents, the Conway convention featured exhibit booths led by vendors in sales and listings, Scituate, Harbors, Dennis-Cot, top in listings, Victoria Infante, top in sales, Weymouth, Patricia Semer, top in sales, Cohasset, Marjorie, top in listings, Cohasset, Ellen, top in sales and listings, Abington.

Joins Conway Scituate sales team



Lois Wigmore

Lois Wigmore, a former principal at the Scituate office, has joined the Conway Scituate sales team. She has over 20 years of real estate experience and is a former member of the Scituate Chamber of Commerce. She is currently a member of the Scituate Rotary Club and the Scituate Women's Club.

Kay O'Brien again a top lister for Conway



Kay O'Brien

Kay O'Brien, a top lister for Conway, has been recognized for her outstanding performance in the past year. She has sold over \$1 million in real estate and has received numerous awards for her dedication and hard work. She is currently a member of the Conway Country Club and the Conway Country Association.

Conway Wareham supports night out



Conway Wareham agents and family members gathered for a night out at the Wareham Police and Fire Department. The event was a great success and was enjoyed by all.

The Wareham Police and Fire Department hosted a night out for the Conway Wareham agents and their families. The event was a great success and was enjoyed by all. The agents and their families had a great time and were able to spend time with each other. The event was a great success and was enjoyed by all.

Morreale joins Conway Mansfield



Maria Morreale

Maria Morreale, a former agent at another office, has joined the Conway Mansfield office. She has over 10 years of real estate experience and is currently a member of the Conway Country Club and the Conway Country Association.

Maria Morreale, a former agent at another office, has joined the Conway Mansfield office. She has over 10 years of real estate experience and is currently a member of the Conway Country Club and the Conway Country Association.

Reichert joins Conway Hanson sales team



Jim Reichert

Jim Reichert, a former agent at another office, has joined the Conway Hanson sales team. He has over 20 years of real estate experience and is currently a member of the Conway Country Club and the Conway Country Association.



KEEPING YOUR CUSTOMERS INFORMED

- Conway's monthly newsletter is part of our brand awareness campaign
- Company-generated blogs keep agents and customers up to date
- Content sharing helps build our value to information-hungry consumers
- SEO campaign ensures that customers can find you



THE CONWAY
advantage



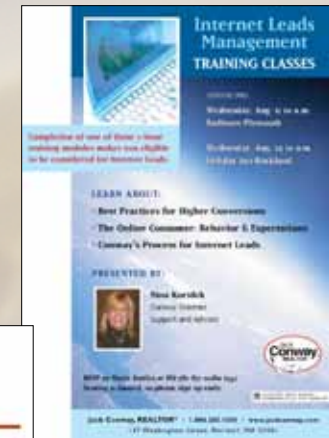
THE CONWAY SCHOOL OF
R.E. WAS HONORED BY
BANKER & TRADESMAN IN
2010 AND 2011



EXCEPTIONAL EDUCATIONAL OPPORTUNITIES

- New agent training course, *The Conway College of Real Estate Knowledge*
- Continuing Education classes
- Inter-office Focus Groups led by CEO
- Dialogue sessions with external speakers
- Webinars & online training
- Management training courses
- Short Sale University
- Superstar Series taught by top agents and managers
- Senior Specialist training
- Learning-packed Annual Convention

OUR AGENT EDUCATION IS UNSURPASSED IN THE INDUSTRY



NEW ENGLAND MORTGAGE PARTNERS

- Full-service lender to serve the financial needs of your customers.
- An affiliate of giant Wells Fargo Home Mortgage.
- Personalized, one-stop shopping for the loan that best suits potential buyers' and relocating sellers needs.
- Experienced mortgage specialists prequalify customers, show them how much home they can afford, and help them obtain the loans that make your sales happen.



HOME FINANCING

*options for nearly every
home buyer need*



NEW ENGLAND
MORTGAGE PARTNERS
an affiliate of Wells Fargo Home Mortgage



THE CONWAY
advantage

FULL-SERVICE COMMERCIAL DIVISION

- Industrial and Warehouse Sales and Leasing
- Residential Sales and Leasing
- Land Sales and Development
- Office Sales and Leasing
- Restaurant and Lodging Sales
- Market Analysis
- Investment Value Analysis
- Financing
- Negotiation



CONWAY COMMERCIAL
Sales • Leasing • Development
Established 1956

137 Washington St., Norwalk, MA 06851
www.jackconwaycommercial.com

FOR SALE OFFICE CONDO

729 PLAIN ST. WARRENFIELD, MA

CONTACT:
Tony Vacco
781-750-0148
781-982-2333
781-982-2334

OFFERING at \$275,000

SPECIFICS:
Rough 120 x 140 ft. corner lot
at Plain St. address 729

CONDO: 3,000 sq. ft.
Professional Equipment
2700 Square Feet
Marble and Limestone
Single Parking
New Gas Stove/Oven

INCLUDES:
New window covers and blinds

NEARBY: 101 St

ASSESSMENT: \$200,000

Jack Conway COMMERCIAL SPOTLIGHT
OFFICE • RETAIL • LAND • INDUSTRIAL • INVESTMENT

EDMASSET
Mixed-Use/Development Opportunity

BRIDGEWATER
Development Opportunity

PRINCETON
Development Opportunity

Swing into Spring
with these new listings at Conway Commercial

Conway Commercial is pleased to present the above opportunity to purchase a mixed-use property in Edmasset, Warrenfield. Located in the intersection of Commercial and Road 100, the lot is ideal for a full range of commercial uses with convenient street and off-street parking. There is also additional parking for multi-use, multi-level development.

Call for a FREE Market Analysis of your property
781-982-2333

CONWAY COMMERCIAL
Sales • Leasing • Development
CONWAY COMMERCIAL 781-982-2333 www.jackconwaycommercial.com

For Sale

MIXED USE/DEVELOPMENT OPPORTUNITY
1457-1461 Commercial Street, Weymouth, MA

SPECIFICATIONS:

- Supermarket**
 - 100,000 sq. ft.
 - 100,000 sq. ft.
 - 2 year office building
- Food Store**
 - 1 year building
 - 10,000 sq. ft.
- zoning**
- F&O**
- Contact:**
Paul Daugh
Phone: 781-982-2333
Fax: 781-982-2334
www.jackconwaycommercial.com

CONWAY COMMERCIAL
Sales • Leasing • Development
CONWAY COMMERCIAL 781-982-2333 www.jackconwaycommercial.com



THE CONWAY
advantage

**CONWAY AGENTS ARE APPRECIATED
FOR THEIR EFFORTS**

- Top producers honors
- Longevity recognition
- The Extra Mile Award
- Thanksgiving Spirit Award
- Rising Star recognition
- Special Achievement Honors

OUR AGENTS SAY. . .

“THE CEO LISTENS, AND WHENEVER POSSIBLE, SHE CHANGES OR DEVELOPS NEW SYSTEMS AND PROGRAMS. SHE MAKES US FEEL AS THOUGH OUR OPINIONS MATTER.”



Champions Luncheon

PLATINUM CHAMPIONS (12)

Beth Van der Meer (Award)
 Beverly Cornejo (Award)
 The Power of Two (Award)
 The Zahradniks (Award)
 Mike Erley (Award)
 Paul Deigo

EXCELLENCE IN MANAGEMENT

Lee Skelton (Highlander)
 Lorraine Mitchell (Lionel)
 Mary MacGraw (Highlander)
 Tom McManus (Highlander)
 Kristin Linda Herington
 Hope Corbett (Gold Star)
 Phil Kelly (Highlander)
 Beverly Cornejo (Highlander)
 Karen Alexander (Highlander)
 Steve Cunningham (Highlander)

GOLD CHAMPIONS (27)

David Gilbert (Award)
 Marcella Wiley (Award)
 Jean Swenney (Award)
 Julie Swenney (Award)
 Mark Cornejo (Award)
 Paul Cornejo (Award)
 Elaine Songster (Award)
 Mark Altonoz (Award)
 Marge Mackel (Award)
 Kerge Cornejo (Award)
 Warren Swinwell (Award)
 Diane MacHone (Award)
 Rosemary Corbin-Huffman (Award)
 Kristen Moran (Award)
 The Coats Team (Award)
 Jerome Cary (Award)
 Sally Ann Eggen (Award)
 Terry Trumbull (Award)
 Michelle Butler (Award)
 Kimberly Decker (Award)
 Norm Marshall (Award)
 Theresa Goble (Award)
 Ellen Sauer (Award)
 Paula Stock (Award)
 Joanne Meeks (Award)
 Rosemary Trumbull (Award)
 Cheri & John Marozzo (Award)

CONWAY COUNTRY CONGRATULATES

TOPS IN SALES

Ronnie Northrop

**MID-YEAR
Awards
2010**



Ronnie Northrop
for all your Real Estate needs

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JACK CONWAY & COMPANY WAS NAMED
ONE OF THE BEST PLACES TO WORK
IN MASSACHUSETTS BY THE BOSTON BUSINESS JOURNAL



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THE CONWAY SUCCESS FORMULA

#1 Independent real estate company based in Massachusetts

A privately-owned firm since 1956

An ethical, fair and caring company environment

Local and supportive administrative staff

Regional Vice Presidents dedicated to your success

A sales manager in each office offering continual support, mentoring and training

New England Mortgage Partners/Wells Fargo joint venture with on-site loan originators

Unlimited access to in-house corporate counsel

Commissions paid twice weekly

Open access to a full-time Marketing Department

Consistent Access to Relocation, REO, Corporate and Internet Leads

Commitment to print and Web marketing

Consistent and professional branded presentations and brochures

Attainable awards and recognitions

Educational Opportunities

CONWAY INTANGIBLES:		VALUE:
#1 Independent real estate company based in Massachusetts	A cutting-edge Web site	up to \$300/year
A privately-owned firm since 1956	Ongoing education, outside speakers and webinars	over \$1,000/year
An ethical, fair and caring company environment	Ongoing marketing consultation provided by marketing dept.	\$100/hour
Local and supportive administrative staff	Our World/traveltour 2.0 social media and education platform	priority
Regional Vice Presidents dedicated to your success	Community outreach opportunities, corporate citizenship program	\$130/year
A sales manager in each office offering continual support, mentoring and training	Bi-annual award ceremonies	\$200/year
Competitive Commission Schedule	Spring & Fall Sales rallies	\$100/year
New England Mortgage Partners/Wells Fargo joint venture with on-site loan originators	T & O coverage	up to \$300/year
Unlimited access to in-house corporate counsel	Free recognition breakfast	\$50/year
Commissions paid twice weekly	Design work & proofing by Conway Marketing Dept.	\$30/hour
Open access to a full-time Marketing Department	Agents virtual office (rent-free)	priority
Consistent Access to Relocation, REO, Corporate and Internet Leads	Intra-office newsletters	priority
Commitment to print and Web marketing	Comprehensive new agent training	\$1,000
Consistent and professional branded presentations and brochures	Super Stars program/educational workshops (led by top agents)	\$200/year
Attainable awards and recognitions	E-mail provided by company	\$50/year
Educational Opportunities	Office computers, multi-purpose copiers	\$150/year
	Wireless Internet access	priority
	Social networking tips and training	priority
	Bi-page on website	priority
	Conway At Your Service - Move Managers/Home Warranty programs	priority
	Senior Specialist Programs	\$300/year
	Personal Web site design consulting	priority
	A professional head shot	\$400
	Luxury home marketing program (Conway Classics Division)	over \$750
	Storage and open house collateral	\$75 per OH
	Free office space and supplies	over \$1,000/year
	Business cards for new agents	\$30
	Marketing package for new agents	\$250
	A web-based CRM program	\$100/year
	In office technology support	\$80/hour
	Web site support	\$60/hour
	Interview with head writer; press release to local papers	up to \$500
	Ongoing social media education and support	priority
	Total cost to YOU	0.00



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advantage

INVOLVEMENT IN OUR INDUSTRY

Jack Conway & Co. is proud to subscribe to the Realtor Code of Ethics.



All of our agents are Realtors, and many of our managers and associates hold leadership positions with the Massachusetts Association of Realtors and their local Associations



CONWAY REGIONAL VP PETER RUFFINI MEETS WITH LT. GOV. TIM MURRAY AT THE STATE HOUSE



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THE BEST VALUE

CONWAY PROVIDES THOUSANDS OF DOLLARS IN
PRODUCTIVITY TOOLS AT **NO COST TO YOU** AND
WITH **NO FRANCHISE FEES**.

THE FOLLOWING ARE JUST SOME OF THE BENEFITS INCLUDED:

- State-of-the-Art Office Equipment
- Jackconway.com and Virtual Office: Customers find all listings and you can access tools and information from home or office
- Global Web presence on numerous sites
- Toolkit CMA for professional market analysis presentations
- Unbeatable Training Programs for new and seasoned associates
- Marketing Department staffed with professional designers and writers



THE CONWAY
advantage

In their **own words.**

■ ■



Conway agent 20+ years

“WHEN JACK CONWAY ESTABLISHED THIS COMPANY IN 1956, HE SET THE STANDARD FOR HONESTY AND INTEGRITY IN THE REAL ESTATE INDUSTRY. I CAN HONESTLY SAY THAT OUR AGENTS, MANAGERS AND ADMINISTRATORS CONTINUE TO MEET THAT STANDARD EVERY DAY, EVERY WEEK AND EVERY YEAR. I AM SO PROUD TO CALL MYSELF A JACK CONWAY REALTOR.”

— BETH VAN DER VEER,
CONWAY-MATTAPOISETT



Conway agent 10+ years

“JACK CONWAY & Co. PROVIDES US WITH THE MOST UP-TO-DATE AND CUTTING EDGE TECHNOLOGY TO HELP OUR CUSTOMERS IN THIS FAST-MOVING WORLD. THE NEW WEB SITE, UPDATED CMA AND SOCIAL MEDIA STRATEGIES KEEP US AHEAD OF THE COMPETITION.”

— FRAN CURRAN,
CONWAY-SO.BOSTON



THE CONWAY
advantage

In their **own words.**

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"Management has formed groups that enable agents to share our ideas and successes, and discuss where and how we can improve. Not only does this help us as individuals, but as a company. The CEO listens, and whenever possible, she changes or develops new programs and systems. She makes us feel as though our opinions matter."

Lois Baho,
Westwood agent



"After doing some research and meeting with Conway executives and agents, I can honestly say that I was ecstatic about joining this company. The tools we receive in terms of technology, marketing, relocation and financial services are incredible."

Lisa Scourtas,
Swampscott agent



"As a two-time companywide top seller and lister, I have to say that I work very hard — but the support I get from Jack Conway & Co. is crucial to my success. Like every agent, I have access to top management whenever an issue arises, and I meet frequently with our marketing department to create customized prospecting pieces that generate new business for me. Nothing would make me want to go anywhere else."

Tia Zaferakis,
South Boston agent



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**IT'S TIME TO TAKE
THE NEXT STEP
IN YOUR REAL ESTATE CAREER
AND **JOIN THE CONWAY FAMILY.****

FOR MORE INFORMATION, CONTACT
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